



Group Boycotts and Distributor Termination

Antitrust & Competition Consumer Products

Overview

Consumer products reach the market through a wide variety of distribution and sales arrangements. At times, however, these practices can be the subject of antitrust scrutiny and allegations of group boycott and improper distributor termination. With experience across a variety of industries, our team of attorneys provides practical, business-minded expertise to clients seeking counsel on potential distribution structures and practices.

Our significant experience extends to defending against claims of group boycott and improper dealer termination. Baker Botts' antitrust attorneys are experts in state, federal, European Union, and international regulation implicating antitrust and competition, and bring that expertise to bear in defending conduct across a wide array of jurisdictions.

Our experience counseling on and defending group boycott and distributor termination arrangements covers many countries and industries, including alcohol and tobacco, infrastructure, fuel, personal care, and sports equipment.

Representative Experience

- Multiple litigations regarding dealer and distributor contract terminations, pricing, and territorial exclusivity clauses in the alcohol industry
- Counseling regarding dealer terminations, supply contracts, exclusivity clauses, and pricing actions in the personal care products industry
- Counseling related to distributor termination, price discrimination, exclusivity, rebates, loyalty incentives, price signaling, and general compliance in the book publishing, consumer fuel, sports equipment, and office supply industries
- Defending against Sherman Act Section 1 group boycott claims in the mass market cigar industry

Contacts

To learn more about our experience in this area, please contact the lawyers below.

Austin Brussels Dallas Dubai Houston London
New York Palo Alto Riyadh San Francisco Singapore Washington

bakerbotts.com | Confidential | Copyright© 2023 Baker Botts L.L.P.

BAKER BOTTS



Christine M. Ryu-Naya

Special Counsel

T: +1.202.639.7763

christine.ryu-naya@bakerbotts.com