



# 2020 Virtual M&A Primer

## SCHEDULE & TOPICS

### Tuesday, December 1, 2020

- Confidentiality Agreements
- Letters of Intent
- Transaction Timeline
- Purchase Agreement Overview

### Thursday, December 3, 2020

- Purchase Price Adjustments
- Earnouts
- Diligence Management
- Fiduciary Duties

### Tuesday, December 8, 2020

- Purchase Agreement I:
  - Representations
  - Warranties
  - Indemnity
  - RWI

### Thursday, December 10, 2020

- Purchase Agreement II:
  - Covenants
  - Conditions
  - Termination
  - Closing